MINUTES

Virginia Port Authority Board of Commissioners Growth and Operations Committee Meeting November 18, 2019

The Virginia Port Authority ("VPA") Growth and Operations Committee ("Committee") held a meeting on November 18, 2019, at Virginia Port Authority, 600 World Trade Center, 101 West Main Street, Norfolk. VPA Growth and Operations Chairman, Val S. McWhorter, called the meeting to order at 2:00 p.m.

The following were then in attendance:

Committee Members Present:

Val S. McWhorter, Chair Jennifer D. Aument, Vice Chair J. William Cofer Stephen Moret Deborah C. Waters

Board Members Present:

John G. Milliken, VPA Board Chairman F. Blair Wimbush, VPA Board Vice Chairman John C. Asbury Faith B. Power Kim Scheeler Louisa M. Strayhorn

VPA Staff:

Matthew Barnes-Smith, Chief Administration Officer
Rodney W. Oliver, Chief Financial Officer
Joseph P. Ruddy, Chief Innovation Officer
James Stecher, Chief Marketing Officer
Cathie Vick, Chief Development & Government Affairs Officer
Russell Held, Vice President, Economic Development
Daniel Hendrickson, Vice President, Strategic Planning & Analytics
Mark Thorsen, Vice President Technology/Chief Information Officer
Anja Sparenberg, Director, Management Reporting & Analytics
Nina Malone, Principal Economist
Carla Welsh, Director, Creator Services
Charlie Cannon, Information Technology Specialist
Kelly Taylor, Information Technology Technician
Debra J. McNulty, Secretary to the Board

VPA Staff Absent:

John F. Reinhart, CEO & Executive Director Sarah McCoy, General Counsel

Virginia International Terminals, LLC (VIT) Staff:

Thomas D. Capozzi, Chief Sales Officer Kevin Price, Chief Operations Officer Growth and Operations Committee Minutes November 18, 2019 – Page 2

VIT Staff (continued):

Rich Ceci, Vice President, Technology & Project Management Cary Hagen, Vice President, Cargo Sales Joseph O'Brien, Vice President, Ocean Carrier Sales Aaron Katrancha, Director, Breakbulk/Ro-Ro Sales Daniel LeGrande, Director of Inland Terminals & Sales Tony Salino, Director, Ocean Carrier Sales

Guests:

The Hon. Shannon Valentine, Secretary of Transportation W. Brice Fiske, Office of the Attorney General

Mr. Ruddy conducted the safety briefing at this time.

Motion for Closed Session

At 2:05 p.m., Committee Chair McWhorter asked for a motion to go into closed session. The motion was read by Ms. Aument as follows:

"I move that the VPA Board's Growth and Operations Committee convene a closed meeting in accordance with The Virginia Freedom of Information Act, pursuant to the requirements of §2.2-3711(A)(37), and the provisions of §62.1-132.4, to review The Port of Virginia's Strategic Growth Plan (SGP) and discuss proprietary information and data furnished to the VPA in confidence, including but not limited to customer and cargo contracts, agreements, or information, ship tally sheets, ship manifests, information relating to tonnages and cargoes, annual budgets; as well as metrics, analyses, and data relating to its safety program and terminal throughput activity, including gate, rail, and chassis usage, information technology initiatives, and vessel size and capacity forecasting; and pursuant to §2.2-3711(A)(5), to discuss prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community; and pursuant to §2.2-3711(A)(6), to discuss or consider the investment of public funds relating to strategic growth initiatives and projects, where competition or bargaining is involved, where, if made public initially, the financial interests of the VPA would be adversely affected."

The motion was seconded by Ms. Waters, and carried unanimously.

End of Closed Session

At 3:27 p.m., the Growth and Operations Committee came out of closed session and the following resolution was read by Ms. Aument:

"Whereas, the Virginia Port Authority Growth and Operations Committee had convened a closed meeting on this date pursuant to an affirmative recorded vote and in accordance with the provisions of The Virginia Freedom of Information Act; and

Whereas, Section 2.2-3712 of the Code of Virginia requires a certification by the Committee

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members that such closed meeting was conducted in conformity with Virginia law;

Now, therefore be it resolved, that the Growth and Operations Committee hereby certifies that, to the best of each member's knowledge, (i) only public business matters lawfully exempted from open meeting requirements by Virginia law were discussed in the closed meeting to which this certification resolution applies, and (ii) only such public business matters as were identified in the motion convening the closed meeting were heard, discussed or considered by the Committee."

The resolution was seconded by Vice Chairman Wimbush and passed by a roll call vote of the Growth and Operation Committee members, and Chair and Vice Chair of the VPA Board (ex officios), as follows:

Ayes: 7 (Aument, Cofer, McWhorter, Moret, Waters, Milliken, Wimbush)

Nays: 0

Absent During Vote: 0
Absent During Meeting: 0

There were no public comments and the meeting adjourned at 3:27 p.m.

Respectfully submitted,

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Secretary to the Board