

**Southwest Virginia Health Authority**

**Southwest Virginia Higher Education Center**

One Partnership Circle

Abingdon, Virginia

October 27, 2016, 3:00 p.m.

**Agenda**

- |       |   |                        |
|-------|---|------------------------|
| I.    | Call to Order   | Chairman Kilgore       |
| II.   | Roll Call   | Chairman Kilgore       |
| III.  | Declaration of Quorum   | Chairman Kilgore       |
| IV.   | Approval Of Minutes<br>(August 26, 2016 and October 12, 2016)   | Chairman Kilgore       |
| V.    | Public Comment  | Chairman Kilgore       |
| VI.   | Presentation by the Applicants  | Mr. Levine<br>Mr. Hove |
| VII.  | Working Group Reports   |                        |
|       | (a) Competition Working Group   | Mr. Neese              |
|       | (b) Healthcare Access Working Group   | Mrs. O'Dell            |
|       | (c) Healthcare Cost Working Group   | Dr. Henry              |
|       | (d) Healthcare Quality Working Group  | Dr. Tooke-Rawlins      |
|       | (e) Population Health Working Group   | Senator Carrico        |
| VIII. | Consideration of " <i>Commonwealth of Virginia Application<br/>for a Letter Authorizing Cooperative Agreement</i> " | Chairman Kilgore       |
|       | (a) Statutory Procedure Review  | Mr. Mitchell           |
|       | (b) Application Overview  | Mr. Mitchell           |
|       | (c) Review Standard   | Mr. Mitchell           |
|       | (d) Recommendation Standard   | Mr. Mitchell           |

- (e) Review of Public Written Comments and Public Hearing Chairman Kilgore
- (f) Review of FTC Comment and Response Mr. Barry
- (g) Review of the Commitments Chairman Kilgore
- (h) Review of the Scoring System Chairman Kilgore
- (i) Review of Cooperative Agreement  
Supervisory Responsibilities Mr. Mitchell
- (j) Review of the Benefits Staff

In evaluating the potential benefits of a proposed cooperative agreement, the Authority shall consider whether one or more of the following benefits may result from the proposed cooperative agreement:

1. Enhancement of the quality of hospital and hospital-related care, including mental health services and treatment of substance abuse, provided to citizens served by the Authority, resulting in improved patient satisfaction;
2. Enhancement of population health status consistent with the regional health goals established by the Authority;
3. Preservation of hospital facilities in geographical proximity to the communities traditionally served by those facilities to ensure access to care;
4. Gains in the cost-efficiency of services provided by the hospitals involved;
5. Improvements in the utilization of hospital resources and equipment;
6. Avoidance of duplication of hospital resources;

7. Participation in the state Medicaid program; and

8. Total cost of care.

(k) Review of the Disadvantages

Staff

The Authority's evaluation of any disadvantages attributable to any reduction in competition likely to result from the proposed cooperative agreement shall include, but need not be limited to, the following factors:

1. The extent of any likely adverse impact of the proposed cooperative agreement on the ability of health maintenance organizations, preferred provider organizations, managed health care organizations, or other health care payors to negotiate reasonable payment and service arrangements with hospitals, physicians, allied health care professionals, or other health care providers;
2. The extent of any reduction in competition among physicians, allied health professionals, other health care providers, or other persons furnishing goods or services to, or in competition with, hospitals that is likely to result directly or indirectly from the proposed cooperative agreement;
3. The extent of any likely adverse impact on patients in the quality, availability, and price of health care services; and
4. The availability of arrangements that are less restrictive to competition and achieve the same benefits or a more favorable balance of benefits over disadvantages attributable to any reduction in competition likely

to result from the proposed  
cooperative agreement.

(I) Consideration of the Application

Staff

IX. Announcements

Chairman Kilgore

X. Next Meeting of Authority

Chairman Kilgore

XI. Adjournment

Chairman Kilgore