

VIRGINIA CORN BOARD MEETING FINAL APPROVED MINUTES

9:00 A.M.

This meeting was held electronically via WebEx on Monday, February 8, 2021 during the Governor's declared state of emergency due to COVID-19 pandemic making it unsafe for the public body to assemble in a single location.

The link to view the recording online:

<https://covaconf.webex.com/recording/service/sites/covaconf/recording/playback/fd97cee1bc5642fe815a693748958b52>
Password: Corn 2020

I. Attendance

Board Members Present

William C. Crossman, Chairman
L. Hayden Eicher
Wesley S. Marshall
David W. Coleman
Virginia P. Barnes
Wallick Harding
G. Henry Goodrich
E. Phillip Hickman, III
Ray Keating
M. Heath Bray
Phil Hickman, Program Director

Board Members Absent

David W. Coleman
Charles D. McGhee

Guests

Dr. Wade Thomason, Virginia Tech, Blacksburg, VA
Ms. Lesley Moseley, Virginia Grain Producers Association, Richmond, VA
Mr. Conner Miller, Virginia Grain Producers Association, Richmond, VA
Ms. Melissa Ball, VDACS, Richmond, VA
Mr. Rob Davenport, VDACS, Richmond, VA

- II. Call To Order** – Chairman Crossman called the meeting to order at 9:05 a.m. and welcomed everyone to the annual funding meeting. He thanked the group for their service to the Virginia Corn Industry and for taking their time to attend the meeting.

- III. Reading and Approval of Minutes** – Hayden Eicher moved and Wallick Harding seconded a motion to dispense with the reading of the February 6, 2020 minutes and to accept them as presented. Motion passed.

Roll Call:

1.	E. Philip Hickman	Yes
2.	G. Henry Goodrich	Yes
3.	Williams C. Crossman	Yes
4.	L. Hayden Eicher	Yes
5.	Wallick R. Harding	Yes
6.	Wesley S. Marshall	Yes
7.	Virginia P. Barnes	Yes
8.	Michael Heath Bray	Yes
9.	Raymond G. Keating	Yes

- IV. Financial Report** – Phil Hickman presented the Financial Statement that reflected revenues and expenditures from July 1, 2020 – January 21, 2021. The Financial Report showed that on January 21 there was a total balance of \$988,991.32; the Board had expended \$410,652.47 with \$59,122.53 outstanding for FY 2020-21 projects; \$220,000 in reserve; and \$299,216.32 available for allocation to new projects. Hayden Eicher moved and Ginny Barnes seconded a motion for the Board to accept the Financial Report as presented. Motion passed.

Roll Call:

1.	E. Philip Hickman	Yes
2.	G. Henry Goodrich	Yes
3.	Williams C. Crossman	Yes
4.	L. Hayden Eicher	Yes
5.	Wallick R. Harding	Yes
6.	Wesley S. Marshall	Yes
7.	Virginia P. Barnes	Yes
8.	Michael Heath Bray	Yes
9.	Raymond G. Keating	Yes

- V. History of Corn Board Collections** – Phil Hickman presented the “History of Corn Board Collections” that indicated scenarios ranging from a 70% crop assessment to an 80% crop assessment. The report indicated that producers harvested an estimated 51,200,000 bushels of corn in 2020 and at a 75% crop assessment; the Board should collect approximately \$384,000.00 from the 2020 Virginia Corn Crop.

- VI. Virginia Corn Board FY 2019-20 Annual Report** - Phil Hickman presented the Virginia Corn Board Annual Report that had been written for fiscal year 2019-20 and indicated that the report had been submitted to the Commissioner of Agriculture's office for publication on the VDACS website. Hayden Eicher moved and Phil Hickman seconded a motion for the Board to accept the report as presented. Motion passed.

Roll Call:

1.	E. Philip Hickman	Yes
2.	G. Henry Goodrich	Yes
3.	Williams C. Crossman	Yes
4.	L. Hayden Eicher	Yes
5.	Wallick R. Harding	Yes
6.	Wesley S. Marshall	Yes
7.	Virginia P. Barnes	Yes
8.	Michael Heath Bray	Yes
9.	Raymond G. Keating	Yes

- VII. Project Reports and Proposals** – The Board considered the following project progress reports for the period July 1, 2020 – June 30, 2021 along with the project proposals for the period July 1, 2021 - June 30, 2022.

1. Dr. David Langston – report & project - \$20,000 requested
2. Dr. Sally Taylor – report & project - \$22,500 requested
3. Dr. Vijay Singh – report & project – \$16,133 requested
4. National Corn Growers Association – report & project - \$44,000 requested
5. U.S. Grains Council – report & project - \$94,266 requested
6. Dr. Ozzie Abaye – report & project - \$7,000 requested
7. Mr. Trent Jones – report & project - \$10,000.00 requested
8. Dr. Michael Flessner – report & project - \$24,017 requested
9. Dr. Megan Seibel - VALOR Program – report & project - \$7,500 requested
10. Ms. Jennifer Armstrong - Virginia FFA Foundation – report & projects \$7,500 requested
11. Ms. Tammy Maxey – Agriculture in The Classroom – report & project - \$12,500 requested
12. Dr. Mark Williams – report & project - \$13,895 requested
13. Dr. Wade Thomason – report & project - \$48,000 requested
14. Dr. Dr. Song Li – report
16. Ms. Lesley Moseley & Mr. Conner Miller – Virginia Grain Producers Association – report & project - \$134,000 requested

VIII. Virginia Corn Board Funding FY 2021-2022 – The Board took the following actions on the project proposals listed below. Hayden Eicher moved and Henry Goodrich seconded a motion for the Board to approve funding for the following projects at the stated dollar amounts for a one-year period from July 1, 2021- June 30, 2022. Motion passed.

Roll Call:

1.	E. Philip Hickman	Yes
2.	G. Henry Goodrich	Yes
3.	Williams C. Crossman	Yes
4.	L. Hayden Eicher	Yes
5.	Wallick R. Harding	Yes
6.	Wesley S. Marshall	Yes
7.	Virginia P. Barnes	Yes
8.	Michael Heath Bray	Yes
9.	Raymond G. Keating	Yes

FY 2021 – 2022 PROJECTS	FUNDED
1. Getting a Handle on Nematode Losses and Management in Corn Beyond Seed Treatment Nematicides – Dr. David B. Langston	\$20,000.00
2. Yield and Cost Comparison of Non-Bt and Bt Hybrids with and without Premium Seed Treatments – Dr. Sally Taylor	22,500.00
3. Weed Management in Corn and Control of Volunteer Cover Crop Plants, 2021 – Dr. Vijay Singh	16,133.00
4. National Corn Growers Association – Corn Domestic Market Development	44,000.00
5. U.S. Grains Council – Corn Foreign Market Development	94,266.00
6. Study in the USA – Mississippi Delta, California Valley, Texas & Florida – Dr. Ozzie Abaye	7,000.00
7. On – Farm Evaluation of Corn Production Strategies – Mr. Trent Jones	10,000.00
8. Weed Management in Corn 2021 – Dr. Michael Flessner	24,017.00
9. VALOR – Corn commodity Education to Enhance VALOR Program Curriculum – Dr. Megan Seibel	7,500.00
10. Virginia FFA Foundation – Agronomy Career Development Event, Crops Judging Event at State Fair of Virginia, Grain Production Entrepreneurship Proficiency Award, Grain Production Placement Proficiency Award – Ms. Jennifer Armstrong	7,500.00
11. Virginia Foundation for Agriculture in the Classroom – Educator CARE Package featuring Corn, Curriculum Creation and Printing & Education Program Outreach Support - Ms. Tammy Maxey	12,500.00
12. Testing the Utility and Potential Stakeholder Benefit of a Klebsiella (Enterobacteriaceae) Root Bacterial Endophyte to Support Nitrogen Fixation and Yield in Four Virginia-Type Corn Cultivars – Dr. Mark A. Williams	13,895.00
13. Corn Hybrid Evaluations, Management Research, and Overall Corn Extension Program – Dr. Wade Thomason	48,000.00
Total	\$327,311.00

- IX. Virginia Grain Producers Association Funding FY 2021-22** – Hayden Eicher moved and Wallick Harding seconded a motion for the Board to approve the Virginia Grain Producers Association - Market Infrastructure, Media, Information Technology and Industry Promotion Program project for the period July 1, 2021 – June 30, 2022 in the amount of \$134,000.00. Motion passed. Ginny Barnes and Phil Hickman acknowledged that they are also a member of the Board of Directors of the Virginia Grain Producers Association; therefore, they have a personal interest in a transaction or vote by the Virginia Corn Board to provide funding to the Virginia Grain Producers Association and they acknowledged this and declared that they are able to vote fairly, objectively, and in the public interest of the Commonwealth of Virginia and on behalf of all of Virginia’s corn producers.

Roll Call:

1.	E. Philip Hickman	Abstained
2.	G. Henry Goodrich	Yes
3.	Williams C. Crossman	Yes
4.	L. Hayden Eicher	Yes
5.	Wallick R. Harding	Yes
6.	Wesley S. Marshall	Yes
7.	Virginia P. Barnes	Abstained
8.	Michael Heath Bray	Yes
9.	Raymond G. Keating	Yes

- X. Nomination & Election of Officers for 2021** – The floor was opened for Chairman, Vice Chairman and U.S. Grains Council Representatives for 2021. Henry Goodrich moved and Wallick Harding seconded a motion for the Virginia Corn Board to elect Sparky Crossman as Chairman and Hayden Eicher as Vice Chairman in 2021 with Sparky Crossman and Hayden Eicher to serve as the Virginia Corn Board representatives to the U.S. Grains Council in 2021. Motion passed.

Roll Call:

1.	E. Philip Hickman	Yes
2.	G. Henry Goodrich	Yes
3.	Williams C. Crossman	Yes
4.	L. Hayden Eicher	Yes
5.	Wallick R. Harding	Yes
6.	Wesley S. Marshall	Yes
7.	Virginia P. Barnes	Yes
8.	Michael Heath Bray	Yes
9.	Raymond G. Keating	Yes

- XI. U.S. Grains Council Member at Large** – Hayden Eicher reported to the Board that he is would like to submit an application to the U.S. Grains Council for a Member at Large position and indicated that the Board would need to approve his submission of an application for that position. Ginny Barnes moved and Phil Hickman seconded a motion for the Board support Hayden Eicher submitting an application to the U.S. Grains Council for a Member at Large position. Motion passed.

Roll Call:

1.	E. Philip Hickman	Yes
2.	G. Henry Goodrich	Yes
3.	Williams C. Crossman	Yes
4.	L. Hayden Eicher	Yes
5.	Wallick R. Harding	Yes
6.	Wesley S. Marshall	Yes
7.	Virginia P. Barnes	Yes
8.	Michael Heath Bray	Yes
9.	Raymond G. Keating	Yes

XII. Next Meeting – The Board will hold its next meeting on Wednesday December 1, 2021 at Wallace Manor in Providence Forge, Virginia.

XIII. Next Funding Meeting – The Board will hold its next funding Meeting on Tuesday February 8, 2022 at the Hilton Garden Inn Richmond Airport.

XIV. Public Comment – Chairman Crossman asked for public comment. There was none.

XV. Adjournment – There being no further business, the meeting was adjourned.

Respectfully submitted,

Philip T. Hickman, Secretary

These minutes have been approved as written.

William C. Crossman, Chairman