

FINAL MINUTES
VIRGINIA SOYBEAN BOARD MEETING

Williamsburg, Virginia
March 9–10, 2017

I. Attendance

Board Members Present

Craig H. Giese, *Chairman*
Linda V. Smith, *Vice Chair*
L. Bruce Holland
Bill Nelson
Tom Taliaferro
Ronnie Russell
Harrison A. Moody
Robert White, Jr.
Susan Watkins
Colin Whittington
Ray Keating
Phil Hickman, Program Director

Board Members Absent

Guests

Ms. Shannon T. Ellis, Virginia Soybean Association, Tappahannock, VA
Ms. Gayle Terry, Virginia Soybean Association, Tappahannock, VA
Dr. David Holshouser, VA Tech, Suffolk, VA
Mr. Cameron Gibson, United Soybean Board, Orange, VA
Mr. David Moore, VA Tech, Saluda, VA
Mr. Scott Reiter, VA Tech, Prince George, VA
Dr. Mark Reiter, VA Tech, Painter, VA
Dr. Charles Cahoon, VA Tech, Painter, VA
Dr. Ozzie Abaye, VA Tech, Blacksburg, VA
Dr. Hillary Mehl, VA Tech, Suffolk, VA
Dr. Sally Taylor, VA Tech, Suffolk, VA
Mr. Bob Pitman, VA Tech, Warsaw, VA
Dr. Anne Alerding, VMI, Lexington, VA
Dr. Bo Zhang, VA Tech, Blacksburg, VA
Ms. Kelly Pious, Agriculture in the Classroom, Richmond, VA
Dr. Larry Case, VA FFA, Blacksburg, VA
Dr. Michael Flessner, VA Tech, Blacksburg, VA
Dr. Mark Williams, VA Tech, Blacksburg, VA
Ms. Elizabeth Clevinger, VA Tech, Blacksburg, VA

Ms. Lindsay DeMers, VA Tech, Blacksburg, VA
Dr. Takeshi Fukao, VA Tech, Blacksburg, VA
Dr. Song Li, VA Tech, Blacksburg, VA
Ms. Ellen Davis, Atlantic Soybean Council, West Point, VA

- II. **Call to Order** - Chairman Giese called the meeting to order at 7:34 a.m. and welcomed everyone to the meeting. He thanked the group for their service to the Virginia Soybean Industry and for taking time out of their busy schedules to attend the meeting. Chairman Giese asked each person present to introduce themselves.
- III. **Reading and Approval of Minutes** – Robert White moved and Harrison Moody seconded a motion for the Board to dispense with the reading of the December 14, 2016 minutes and to approve them as presented. Motion passed.
- IV. **Financial Report** – Phil Hickman presented the financial statement that reflected revenues and expenditures from July 1, 2016 – March 6, 2017. The Financial Report showed that on March 6th there was a total balance of \$2,071,952.01; the Board had expended \$822,587.59 with \$186,888.21 outstanding for FY 2016-17 projects; \$400,000 in reserve; \$662,476.21 available for allocation. Bruce Holland moved and Harrison Moody seconded a motion for the Board to accept the financial report as presented. Motion passed.
- V. **History of Collections:** Phil Hickman presented the History of Soybean Collections report that estimated the Virginia Soybean Board (VSB) should collect \$993,600.00 from the 2016 crop and as of March 7, 2017 the Board had received \$547,077.35.
- VI. **Projects Reports and Proposals** - The following project progress reports for the period July 1, 2015 – June 30, 2016 were presented to the Board along with the project proposals for the period July 1, 2016 - June 30, 2017.
 1. Mr. David Moore, Scott Reiter & Stephanie Romelczyk – report & project - \$9,750 requested
 2. Dr. Mark Reiter – report & project - \$29,432 requested
 3. Dr. Charles Cahoon – report & project - \$19,070 requested
 4. Dr. A. Ozzie Abaye – report and project - \$7,000 requested
 5. Ms. Shannon T. Ellis – Virginia Soybean Association report & project - \$240,285
 6. Dr. Hillary Mehl – report & project - \$13,773 requested
 7. Dr. Hillary Mehl – report & project – 19,454 requested
 8. Dr. Sally Taylor – report & project – 20,000 requested
 9. Mr. Bob Pitman - report and project - \$7,250 requested
 10. Dr. Anne Alerding – report & project - \$41,348 requested
 11. Dr. Bo Zang - report and project - \$76,381 requested
 12. Dr. Bo Zang – report & project - \$67,156 requested
 13. Ms. Kelly Pious - Agriculture in the Classroom Program report and project - \$10,000 requested
 14. Dr. Larry Case – Virginia FFA – report and projects - \$5,000 requested
 15. Dr. Michael Flessner – report & project \$24,487 requested
 16. Dr. Mark Williams – report & project - \$39,709 requested

17. Ms. Elizabeth Clevinger for Dr. Saghai Maroof – report and project - \$28,663 requested
18. Ms. Lindsay DeMers for Dr. Saghai Maroof – project - \$15,078 requested
19. Dr. Takeshi Fukao – report & project \$30,241 requested
20. Dr. Song Li – project - \$25,563 requested
21. Ms. Chris Luelf - American Soybean Association - report & project - \$5,000 requested
22. Ms. Chris Luelf - American Soybean Association – report & project – \$600 requested
23. Ms. Chris Luelf - American Soybean Association – project - \$9,200 requested
24. Ms. Chris Luelf - American Soybean Association – project – \$1,000 requested
25. Dr. David Holshouser – report and project - \$34,156 requested
26. Dr. David Holshouser – report & project - \$35,125 requested
27. Dr. David Holshouser – project - \$20,000 requested
28. Ms. Ellen Davis – Atlantic Soybean Council – report & project \$5,000 requested

- VII. **Public Comment** – Chairman Giese opened the floor up for public comment. There was none.
- VIII. **Adjournment** – There being no further business, the meeting was adjourned for the evening.
- IX. **Call to Order** - Chairman Giese called the meeting to order at 8:24 a.m. on March 10, 2016 and welcomed everyone back to the meeting. He thanked the group for their hard work the day before and for staying for an additional day to appropriately allocate the soybean checkoff funding to the projects that will most likely provide a good return on investment to the Virginia’s Soybean Industry.
- X. **Virginia Soybean Board Funding FY 2017-2018** - The following actions were taken on the project proposals that were received by the Board for the upcoming fiscal year. Harrison Moody moved and Robert White seconded a motion for the Board to approve payment for the following projects at the stated dollar amounts for a one-year period from July 1, 2017 - June 30, 2018. Motion passed.

PROJECTS FOR FY 2017 - 201	FUNDED
1. On–Farm Investigating and Evaluation of Soybean Production Strategies for 2017 – Mr. Scott Reiter & Ms. Stephanie Romelczyk	\$9,750.00
2. Optimal Fertility for High – Yielding Soybean Production in Virginia – Dr. Mark S. Reiter	29,432.00
3. Avoiding PPO Resistance and Salvage Potential of Dicamba Plus PPO Herbicides - Dr. Charlie Cahoon	19,070.00
4. Learning to Serve the Soybean Industry - Dr. A. Ozzie Abaye	7,000.00
5. Foliar Disease Management in Soybean - Dr. Hillary Mehl	13,213.00
6. Integrated Management of Plant Parasitic Nematodes Impacting Virginia Soybean - Dr. Hillary Mehl	19,454.00
7. Insecticide Management of Corn Earworm and State-Wide Resistance Monitoring - Dr. Sally Taylor	20,000.00

8. Eastern Virginia AREC Soybean Research Support - Mr. Bob Pitman	7,250.00
9. Identifying Competitive Sinks in Growing Branches to Improve Soybean Yield - Dr. Anne Alerding	41,348.00
10. Development of Improved Soybean Varieties and Germplasm Adapted to Virginia - Dr. Bo Zhang	54,165.00
11. Development of Genetically Engineered Soybean Varieties and Germplasm with High - Dr. Bo Zhang	42,000.00
12. Virginia Foundation for Agriculture in the Classroom: Soybean Book Update - Ms. Kelly Pious	10,000.00
13. Virginia FFA - Agronomy Events - Dr. Larry Case	3,250.00
14. Virginia FFA - Visions of Virginia - Dr. Larry Case	0.00
15. Herbicide and Integrated Soybean Weed Management - Dr. Michael Flessner	10,000.00
16. Breeding of the Soybean Superorganism for Greater Nitrogen Fixation(Brief title) - Dr. Mark Williams	39,709.00
17. Use of Genomics to Develop Disease Resistant Soybeans - Dr. Saghai Maroof	28,663.00
18. Improving Seedling Emergence of Value-Added Low Phytate Soybeans - Dr. Saghai Maroof	15,078.00
19. Improvement of Drought and Flooding Tolerance in Soybean via Genetic Modification Technology - Dr. Takeshi Fukao	0.00
20. Using GWAS to Improve Quality Traits of Soybean Seed in Virginia - Dr. Song Li	25,563.00
21. American Soybean Association - 2018 Soybean Leadership College - Ms. Chris Leuf	5,000.00
22. American Soybean Association - 2018 Soy Stats, A Reference Guide to Important Soybean Facts & Figures – Ms. Chris Leuf	0.00
23. American Soybean Association - 2018 Soybean Young Leader Program - Ms. Chris Leuf	0.00
24. American Soybean Association – 2018 ASA Action Partnership (ASAAP) Membership – Ms. Chris Leuf	0.00
25. Increasing Yields and Profitability for Mid-Atlantic Double Crop Soybean - Dr. David Holshouser	34,156.00
26. Site – Specific Practices for Profitable Soybean Production in Virginia – Dr. David Holshouser	35,125.00
27. Development of a New and Improved Soybean Staging System - Dr. David Holshouser	20,000.00
28. Atlantic Soybean Council Membership (Two Board Seats) FY 2017-18 - Ms. Ellen Davis	5,000.00
TOTAL	\$494,226.00

- XI. **Virginia Soybean Association Funding FY 2017-2018** – Ronnie Russel moved and Bill Nelson seconded a motion for the Board to fund the Virginia Soybean Association’s promotional, educational and market development project in the amount of \$280,285.00 for a one-year period from July 1, 2017 – June 30, 2018 with the additional \$40,000.00 to fund expenses related to the maintenance, enhancements and fees for the Virginia Soybean Project Management Portal. Craig Giese abstained from voting on this motion as he is an Ex-Officio member of the Board of Directors of the Virginia Soybean Association. Motion passed.
- XII. **Atlantic Soybean Council:** Ellen Davis indicated that if the Virginia Soybean Board decided to provide funding to the Atlantic Soybean Council, the Virginia Soybean Board would need to select two individuals to represent Virginia on the Council. Harrison Moody moved and Bruce Holland seconded a motion for Colin Whittington and Cameron Gibson to represent Virginia on the Atlantic Soybean Council during the period July 1, 2017 – June 30, 2018. Motion passed.
- XIII. **Next Meeting** – The Board will hold its next meeting on Thursday August 17, 2017.
- XIV. **Next Funding Meeting** – The Board will hold their next annual funding meeting to receive project reports for FY 2017 – 2018 and to receive project proposals for FY 2018 – 2019 on March 13-14, 2018.
- XV. **Public Comment** – Chairman Giese opened the floor up for public comment. There was none.
- XVI. **Adjournment** – There being no further business, the meeting was adjourned.

Respectfully submitted,

Philip T. Hickman, Secretary

These minutes have been approved as written.

Craig H. Giese, Chairman